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Pitchfork USIC Part Who is Pitchfork? - 09 Marzo INDIE ROCKS! · FRONTÓN BUCARELI · FÜNK · YU YU

Pitchfork

Major Tom.

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INDIE ROCKSI

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Company Profile

Overview: Pitchfork is online music publication that was originally created in 1995 as an independent music blog by Ryan Schreiber.

Brand Mission: The company's mission is to be the expert on the music industry and provide latest news about the music industry and musicians, and be a trusted source of music reviews and recommendations.

Business Model: Pitchfork sells advertising space on their website, partners with brands and artists for sponsored content, and hosts events and festivals

Brand Pillars: Trustworthy, Independent, Diverse



Company Profile (cont.)

Target Audience: 25-50 year old men and women who are creatives or in creative based industries.
Competitive Analysis/SWOT
Competitors: Rolling stone, Variety, Billboard, Spin, NME
Strengths: Credibility and strong brand recognition
Weaknesses: Elitism, competition and limited revenue streams
Opportunities: Broader reach, more content formats, collaborations and partnerships
Threats: Competitors subscription and exclusivity models, and consumer and technology changes

Content Audit Analysis: Peso Model

Paid Media: Pitchfork Music Festival, Festival Merchandise

Earned Media: Musicians and celebrities with verified social media accounts share stories and features done by pitchfork to their own pages.

Other Music blogs sharing pitchfork as a good source for discovering music

Shared Media: Account takeover, pitchfork shared content made during their festival on their social media accounts. Song of the summer; Pitchfork shared different people's choices for the #song of the summer Weekly newsletters

Owned Media: The Pitchfork Review: Over/Under series with musicians sharing their opinions on topics being over or under rated on YouTube, Podcast

Paid



Noname / BADBADNOTGOUD / Cate Le Bon / Tirzah Xenia Rubinos / Erika de Casier / Injury Reserve KAINA / L'Rain / Sofia Kourtesis / Pink Siifu

S	stereogum O Pitchfork Music Festival Chicago announced	its
	2022 lineup #TheNational #Spiritualized #ParquetCourts #Mitski #JapaneseBreakfast #LucyDacus #TheRoots #ToroYMoi #EarlSweatshirt #PitchforkMusicFestival Edited - 26w	
	g.hsoj Sunday has the best line up imo 78w Reply	
8	black_eyed_angel_225 KARATE! 78w Reply	
5	rodsterling99 Mid 78w Reply	
	deeversordevers Oh where oh where has our Twin Peaks friends gone?	
	78w 2 likes Reply summagean @keithblancq 78w 1 like Reply	
	iezushorne Parquet Courts is the only art I'd want to see	
	0 ▼ 8 likes H 8, 2022	1
J	Add a comment	

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stereogum • Follow



Earned



Image by Chris Panicker, photo courtesy of AEW

THE PITCH

What Wrestling Star Willow Nightingale Is Listening To

willowwrestles O · Follow

willowwrestles © Recently had an awesome chat with @evanninsker for @pitchfork about what I've been listening to lately " Link in bio

ultramantis.black Hell yeah! Pretty sure you were on one of the early shows we had Soul Glo on.

1w 21 likes Reply

— View replies (4)

soulglophl 🛛 💞 🗸 this rules u rule 💞 🗸

1w 30 likes Reply

---- View replies (3)

the corrigan Am I a total doofus or is there no link in the bio? $~~_{\bigcirc}$ 1w 3 likes. Reply

O

O

---- View replies (1)

alisonrosen O Would love to have you on my podcast! 1w 11 likes Reply

----- View replies (1)

Uked by turnbuckle, talespin and others

IGUST 30

Add a comment...

Bob Page MagicTraxMedia 🥝 @magictraxmedia

Looking for new music? Try blogs like Pitchfork & Stereogum. Use the 'Discover' feature on Spotify & Apple Music . Listen to BBC Radio 6 & KEXP for old and new songs for Also, music festivals are a great place to hear different tunes for the MusicJourney

Discovering d A New Music

0

Music Blogs and Reviews: Websites like Pitchfork, Stereogum, and Consequence of Sound offer reviews and insights.

Streaming Services: Use the 'Discover' or 'Recommendations' features on platforms like Spotify or Apple Music.

Radio Shows & Podcasts: Shows like BBC Radio 6 or KEXP offer a mix of old and new tunes from various genres.

Music Festivals: Attending festivals can introduce you to a plethora of artists in a short amount of time.

MegicTraxMedia www.megictraxmedia.com

Shared









David Michael Moore Adagio Fishing READ THE REVIEW

Sexta dos Crias READ THE REVIEW





Pelada Ahora Más Que Nunca READ THE REVIEW

Ahora READ THE REVIEW





Lof Hell / Nothing La

Owned

= Pitchfork

longer has use for his earnestness, and whether he should be ashamed to includge his ambitions to moral superheroics. That's optically exactly what the world wants, and it's when Kendrick wants, too, -Adlan Jackson

Listen: Kendrick Lomar. "The Heart Part 5"



Under Play all

ver/Under is an interview series that prompts artists for their take on a random selection topics, begging the question: Is it overrated or underrated?



Pitchfork 📀

CC

180K views · 3 months ago





Smokey Robinson Rates

5.4K views · 4 months ago

Pitchfork Ø

CC





Boygenius Rate Google Drive, Children's Music, Retiremen... the Ocean, and Topsheets | ... Pitchfork O 650K views · 5 months ago CC

Japanese Breakfast, The Linda Lindas & More Rate... Pitchfork Ø

17K views · 1 year ago CC

Part Seo

ANJIMILE BAR ITALIA BAWO BEEN STELLAR BELLAH BINGO FURY BLACKWINTERWELLS CRUMB DREAM WIFE EEE GEE ELI SMART FAT DOG GIRL AND GIRL FURRIERS HELADO NEGRO ICHIKO AOBA

SEO Audit: Backlinks

Backlink Audit i

Overall 1	Toxicity Score i								
Medium Explore your suspicious backlinks									
3.6K	11.1K	66.1K							
4.5% toxic	13.7% pot. toxic	81.8% non-tox	ic						
					5				
Referring	g Domains i	Analyzed Backlinks 1.1K 66.1K 8.7% pot. toxic 81.8% non-toxic mains i Analyzed Backlinks i 1,118,742 1 63 to remove 0 56 to disavow 0							
80,882		1,118,742							
New	4,563	to remove	0						
Broken	3,356	to disavow	0						
Lost	6,162	to review	1,118,742						

SEO Audit: On-Page/Technical

Position Tracking 1 ↓ United States (Google) · English ∨		Up	odated: 21 hours ago Oct 3 – Dec 9, 202	3 last 90 c	lays 🗸 🗙
Visibility i 48.3% -17.31%	Keywords <i>i</i> Top 3 3 new 0 lost 0 Top 20 5 new 0 lost 0 lost 0	Top 10 4 new 0 lost 1 Top 100 5 new 0 lost 0	Top Keywords i Keywords foo fighters new drummer pitchfork drake album tyler the creator frank ocean	Position 1 0 1 0 3 2 6 0 12 7	Visibility 20% 20% 5.22% 2.25% 0.82%

SEO Recommendations

Off Page

- Increase Backlinks:
 - > collaborate with artists, music labels, and industry insiders to create exclusive content
 - > Feature articles on local stores and businesses, venues, concerts, and artists will generate additional backlinks due to Pitchfork's established reputation within the music industry.
- Social media and influencer marketing is good

On Page

- Site structure is good
- Advised to incorporate additional keywords for enhanced SEO, like trending artists, albums, and news.

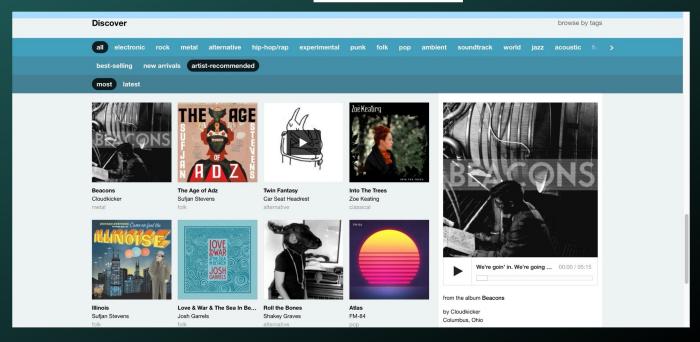
MIKE + Armand Hamm

To enhance Pitchfork's online presence and user engagement in the indie music community by implementing a new content pillar.

The content pillar will focus on indie music and artists through sharing music, promoting artists, blog posts of local spots to buy records or listen to live music.

Sharing music & Promoting artists

bandcamp



Buy a record or album



SELLING RIGHT NOW



I'm Not Alone - Carrie... by The Accompanist UK Sold for £4 in 📕 United States 2 seconds ago

On en veut plus from ... toximami by Roland Cristal by ALCATRAZ Sold for €4 Sold for \$2 in E Germany in 📕 Germany 2 seconds ago 2 seconds ago



Anagram from Disapp... by Disappears + Steve ... Sold for \$1.25 in 🖸 Switzerland 4 seconds ago



Satanic Messiah EP by the Mountain Goats Sold for \$4 \$4 more than the min in **United States**

Rinse Out from Count... by Criso Sold for \$1.50 in 📕 United States 11 seconds ago



Stir the Pot, Rock the ... by Bass Butches Sold for €2.50 in 💶 Spain 14 seconds ago

10 seconds ago

14 seconds ago

Logo 84

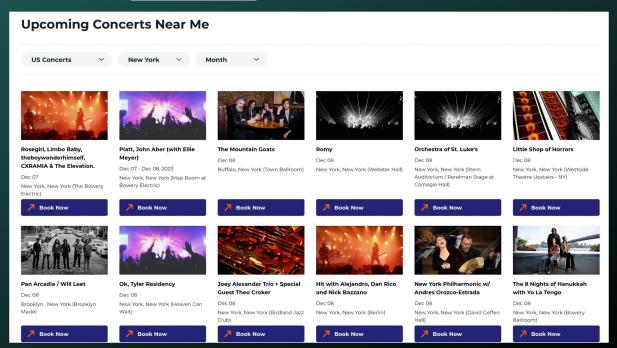
by COBRA

Sold for €15

in France

Listen to live music

CONSE@UENCE



Content Recommendations: Smart Goal

- Enhance Pitchfork's website user engagement through the launch of a dedicated 'Indie Concerts' section
- Boost overall site traffic by 10%
- Track success through
 - Unique visitors
 - Page views
 - Session durations specific to the new section
- Fans will be able to explore and engage with new and upcoming music events, fostering a vibrant community

Content Team Needs:

- Artist PR: Build a team focused on building relationships with independent artists and labels for exclusive content, interviews, and insights.
- Content Creation: Ensure the team is able to produce multiple content types such as written articles, videos, podcasts and social media posts.
- Training Experts: Regular training on the latest content creation and digital marketing trends keeps the team updated and innovative.

Technology Platform needs:

- Data analysis tools: Use advanced analysis tools to track and analyze user engagement, content performance, and update the website's integrity at any time.
- User experience (UX) enhancement: Continuously improve the user interface of the website to enhance the user experience and enable users to easily engage with content.
- Security: Maintain a high level of security to protect the security and privacy of user data.

Part Mockups

Fazerdaze + Water From Your Ey

Zenne

Fake Door Test: Hypothesis

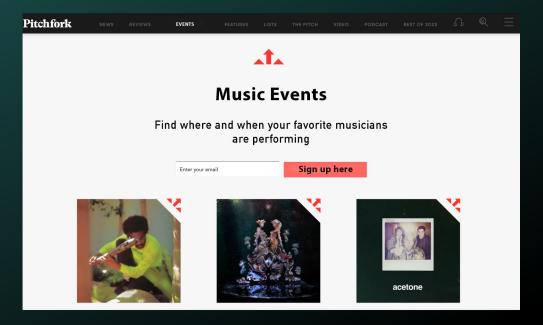
- We hypothesize that the implementation of a new content pillar which will serve as a comprehensive resource for indie music events, promotion of artists and events a locations within the indie music community.
- This will yield
 - Increased user engagement
 - Site traffic
 - Enhance search engine optimization
 - Improve Pitchforks backlink portfolio through strategic partnerships and social media campaigns.

Fake Door Test: Details Page & Call to Action



Want to hear the music in person? Sign up to be the first to know where to find concerts near you.

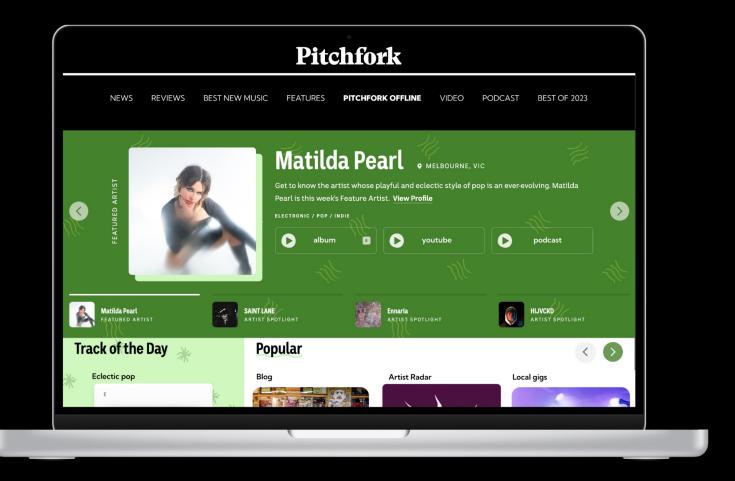
Sign Up

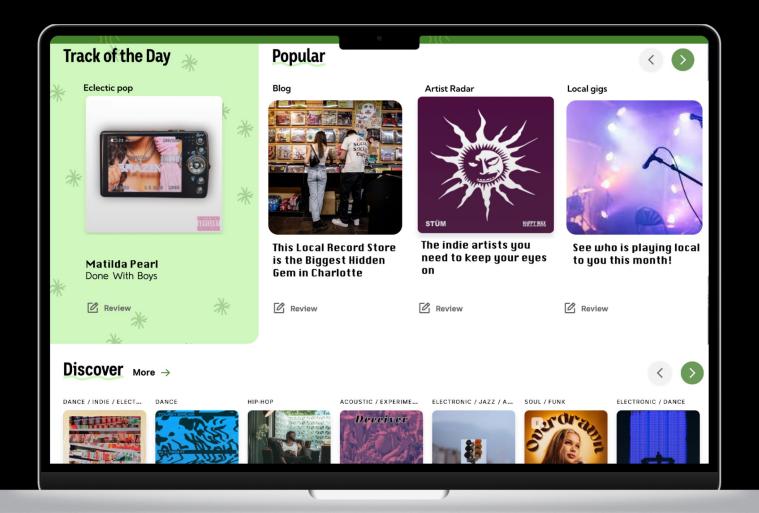


Fake Door Test: Measurement of Success

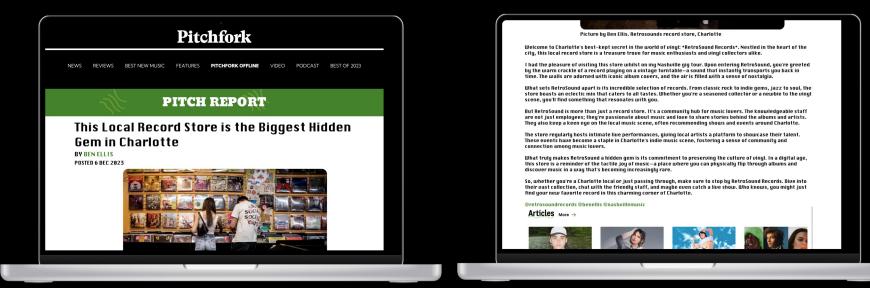
- Conversion rate (percentage of visitors who provide their address)
- Bounce rate
- Time on page
- Email sign ups
- Feedback and comments

- User demographics (location)
- Social sharing
- Source of traffic









Content Calendar

PITCHFORK OFFLINE CONTENT CALENDAR

\simeq	SUN	MON	TUE	WED	THU	FRI	SAT
VEMBE				MONTHLY CONCERT INFOGRAPHIC	2	UP AND COMING ARTIST- 60 MINUTE PODCAST	4
DVE	5	6	7	WHERE TO GO TO LIVE MUSIC- MONTHLY BLOG POST	9	UP AND COMING ARTIST- 60 MINUTE PODCAST	11
Ž	12	LOCAL RECORD STORE FEATURE-BLOG POST	14	15	16	UP AND COMING ARTIST- 60 MINUTE PODCAST	18
023	19	20	21	22	23	UP AND COMING ARTIST- 60 MINUTE PODCAST	25
	26	ARTIST WRAP UP	28	29	30		

CONTENT CALENDAR

Content	Description
Up and coming artist- 60-minute Podcast	An up and coming artist on the rise will be featured each month in a 60-minute podcast that will be an interview and performance of 3 songs
Where to go blog post - venues	A blog post that will feature a cool venue each month, an in-depth description of the venue with pictures and interview with the owner. The multiplier is geographical and this will also help increase backlinks for Pitchfork.
Monthly Concert Infographic	A monthly infographic, released at the beginning of each month sharing the indie concerts of the month. Link back to Pitchfork site
Local record stores	A monthly 'day in the life blog,' where an indie journalist visits a local record store and shares their experience.
Monthly artist wrap-up	Each month share the top 10 indie artists of the month. Potential to add a multiplier and talk about artists by region. This is predominantly a blog post but the top artist will be posted to social media and linked back to Pitchfork.

PITCHFORK OFFLINE CONTENT CALENDAR

К	SUN	MON	TUE	WED	THU	FRI	SAT
CEMBE						UP AND COMING ARTIST- 60 MINUTE PODCAST	MONTHLY CONCERT INFOGRAPHIC
ECEN	3	LOCAL RECORD STORE FEATURE-BLOG POST	5	6	7	UP AND COMING ARTIST- 60 MINUTE PODCAST	9
DI.	10	11	12	WHERE TO GO TO LIVE MUSIC- MONTHLY BLOG POST	14	UP AND COMING ARTIST- 60 MINUTE PODCAST	16
023	17	18	19	20	21	UP AND COMING ARTIST- 60 MINUTE PODCAST	23
2	24	ARTIST WRAP UP	26	27	28	UP AND COMING ARTIST- 60 MINUTE PODCAST	30

PITCHFORK OFFLINE CONTENT CALENDAR

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ЛRУ		MONTHLY CONCERT INFOGRAPHIC	2	3	4	UP AND COMING ARTIST- 60 MINUTE PODCAST	6
ANUARY	7	8	9	WHERE TO GO TO LIVE MUSIC- MONTHLY BLOG POST	11	UP AND COMING ARTIST- 60 MINUTE PODCAST	13
. JA.	14	LOCAL RECORD STORE FEATURE-BLOG POST	16	17	18	UP AND COMING ARTIST- 60 MINUTE PODCAST	20
024	21	22	23	24	25	UP AND COMING ARTIST- 60 MINUTE PODCAST	27
2	28	ARTIST WRAP UP	30	30			

Questions?

ANJIMILE ALABASTER DEPLUME

7 X JOURS 10 X SALLES

Programme & tickets



Thanks!



Hope Tala Kai Kwasi